



# National Command and Staff College

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## Forensic Interviewing and Consulting Services

### INDUCTIVE INTERVIEW SYSTEM™ FOR LAW ENFORCEMENT



#### Inductive Interview Certification Course

(2½ -day)

Tuition: \$395



F. I. C. S.

To host a course at your agency or to inquire about upcoming courses, go to:  
[www.CommandCollege.org](http://www.CommandCollege.org)

With law enforcement tactics under intense scrutiny by the public, the courts, and the media, it is essential for both investigators and street officers to master the art of interviewing and interrogation. Advances in forensic technology have confirmed that overly coercive interviewing techniques and clever psychological tactics can produce false confessions. Our Inductive Interview System is proven to produce credible results and prevent false confessions.

Easily mastered by any officer with adequate training and practice, the Inductive Interview System creates an environment conducive to full disclosure of the truth while overcoming a subject's attempts at deception or suppression. Our unique, "non-linear" approach is significantly different, more reliable, and much more flexible than traditional interviewing systems.

#### Course Topics:

- Why People Lie
- The 6-Step Inductive Interview Process
- Specialized Questioning Techniques
- Behavioral "Leakage"
- Verbal Indicators
- The Ten Types of Deception
- Seven Virtues of an Interviewer
- Managing Denials
- Induction Techniques
- Turning an Admission into a Confession
- Documenting the Confession
- Divergence Techniques
- Exaggeration-Minimization Technique
- Preventing False Confessions
- Signs of Submission

Presented in a fast-paced, dynamic format, the workshop features case studies and videos of actual interviews and confessions to emphasize the training points.

### INTERNATIONAL ACADEMY OF PUBLIC SAFETY

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